



Decision-making in a Firefighting Environment

Using Radical Prioritization

Decision-making is a key leadership skill that involves assessing a situation and determining how to move an organization forward. Good decision-making can help create influence, provide clear direction, and minimize errors.

Today's tumultuous environment can make it difficult for leaders to cut through the noise, understand the data, and be able to make the right decisions for their teams and organizations. Not all leaders can confidently make decisions and their companies are feeling the pain.

Additionally, it can create a toxic work environment that can lead to burnout among team members, decreased productivity, and a lack of cohesion among team members. Poor decisions or lack of prioritization can lead to low morale and disengagement among team members.

And there is a way to build decision-making skills quickly and practically AND not blow your budget.

Connect the Dots crafted an efficient lab-learning session that combines group learning and 1:1 coaching for maximum impact in a less time than it takes to create something ad hoc.

The Objectives:

When you complete this module, you'll be able to –

- Recognize the warning signs of a fire-fighting decision culture
- Identify the best strategies to employ using the Radical Prioritization model
- Create a sustainable & successful decision-making model for your teams and organizations

Who will benefit:

- Leaders who are “squeezed” by decision-making in a fire-fighting environment
- Senior managers and Directors who are burned out from repeated mistakes as a result of poor decision-making
- People leaders who know that sustainable, successful decision-making is inspiring, empowering and supports a healthy & productive work culture

What you'll get:

- Complete overview of the role of decision-making for today's leaders
- Definition of radical prioritization and how it impacts decisions
- Tools to assess your decision-making & prioritization skills
- A framework to identify, make, and communicate more impactful decisions
- 1:1 coaching to customize your objectives & action plan
- A dynamic, group learning setting with professional peers

The Details:

- 4-hour, facilitated working session (in-person or virtual)
- Pre-work to support session objectives
- Personality assessment report with debrief
- Exercises and discussion led by an expert leadership facilitator
- 3, 1:1 coaching sessions with a certified executive coach
- Resources to support your professional development
- \$3,000 investment for each participant